# oppenheim



# REAL ESTATE AND CONSTRUCTION

## STATEMENT/INTRODUCTION

Each member of Oppenheim's real estate and construction team is deeply committed to real estate, has exceptional knowledge of the local and regional market and understands the business objectives that drive the players in this highly competitive sector. The team members use their skills to provide clients with proactive legal support enabling them to achieve their objectives quickly and efficiently as well as they have considerable experience and expertise in handling a wide range of real estate transactions across all major sectors including office, retail, industrial, logistics and residential.

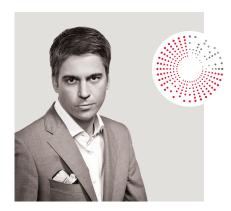
We work with members of both the private as well as the public sector and our client base is varied: it includes institutional and private investors, commercial and residential developers, construction companies as well as banks and financial institutions. This diversity helps us maintain a multi-angle approach and creates added value to our clients.

#### SERVICES

- STRUCTURING OF REAL ESTATE INVESTMENTS
- ACQUISITIONS AND DISPOSALS, JOINT VENTURES
- CORPORATE REAL ESTATE TRANSACTIONS
- PORTFOLIO REORGANIZATION AND RESTRUCTURING
- SALE AND LEASEBACKS
- FORWARD TRANSACTIONS

- LEGAL DUE DILIGENCE
- TITLE INVESTIGATIONS
- COMMERCIAL LEASES
- LAUNCHING AND STRUCTURING OF REAL ESTATE FUNDS AND REITS
- CONSTRUCTION AND DEVELOPMENT
- PLANNING AND ZONING
- REAL ESTATE LITIGATION

# TEAM



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### AWARDS AND RANKING

#### LEGAL500

Oppenheim's real estate and construction team is regularly ranked as a leading firm by Legal500:

"Oppenheim acts on property mandates regionally. It advised a Hungarian developer on the acquisition of a development land in Milan, Italy. It also advised Europe's largest home improvement retail group on a multi-jurisdictional asset purchase. It continues to advise an Austria based international construction company on PPP projects and Hungarian construction law. Practice head, Mark Pinter and Zoltan Mucsanyi are recommended."

"Oppenheim acted for a Spanish real estate fund on a  $\leq$ 35m office purchase, and advised a significant Hungarian developer as new client on a  $\leq$ 34m hotel development. It also continuously advises a number of international real estate agencies. Mark Pinter leads the practice."

"Oppenheim, under the leadership of Mark Pinter, advises developers and investors amid a growing trend of forward transactions. It demonstrated its own ability in this area by advising a London based fund manager on the € 10m forward purchase of a logistics property, and Hungarian developer on a forward sale of two retail parks worth €60m under development."

Practical Law Company's 'Which Lawyer? Service' also recommends Oppenheim for corporate real estate work.

### FURTHER AWARDS AND ACCOLADES:

InterContinental Finance 2013 Continent Award: 'Real Estate Law firm of the Year'
2013 Corporate Intl Magazine Global Award: 'Real Estate Law Firm of the Year in Hungary'
2012 Corporate Intl Magazine Global Award: 'Real Estate Law Firm of the Year in Hungary'
DealMakers Global Award 2011: 'Real Estate Law Firm of the Year – Hungary'
DealMakers Global Award 2011: 'Construction Law Firm of the Year – Hungary'



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